

# 2002-03 through 2010-11 Catalogs

## A. General Education: Total: 41 Credit Hours

### Goal 1 - LSEM (1 credit required)

\_\_\_\_\_ LSEM 100 - Longwood Seminar/1 credit

### Goal 2 - Freshman Writing (3 credits required)

\_\_\_\_\_ ENGL 150 - Writing and Research/3 credits

### Goal 3 - Literature (3 credits required)

\_\_\_\_\_ ENGL 201 - World Literature/3 credits

\_\_\_\_\_ ENGL 202 - British Literature/3 credits

\_\_\_\_\_ ENGL 203 - American Literature/3 credits

\_\_\_\_\_ SPAN 341 - Survey of Spanish Literature I/3 credits

\_\_\_\_\_ SPAN 352 - Survey of Spanish Amer Literature II/3 credits

\_\_\_\_\_ FREN 341 - Survey of French Literature I/3 credits

\_\_\_\_\_ FREN 342 - Survey of French Literature II/3 credits

\_\_\_\_\_ GERM 341 - Survey of German Literature I/3 credits

\_\_\_\_\_ GERM 342 - Survey of German Literature II/3 credits

### Goal 4 - Artistic Achievements (3 credits required)

\_\_\_\_\_ ART 121 - Environmental Design Issues/3 credits

\_\_\_\_\_ ART 125 - Introduction to Studio Art/3 credits

\_\_\_\_\_ ART 160 - Introduction to Visual Arts/3 credits

\_\_\_\_\_ ART 201 - Architecture Appreciation/3 credits

\_\_\_\_\_ ENGL 315, 316, 317, 318 - Writing/3 credits

\_\_\_\_\_ MUSC 221 - History of Jazz/3 credits

\_\_\_\_\_ MUSC 222 - History of Rock/3 credits

\_\_\_\_\_ MUSC 224 - Music Appreciation/3 credits

\_\_\_\_\_ THEA 101 - Introduction to the Theatre/3 credits

\_\_\_\_\_ MUSC 102, 103, 104\* - Instrumental Ensemble/1 credit each

\_\_\_\_\_ MUSC 105, 106, 107\* - Choral Ensemble/1 credit each

\*All 3 semesters in appropriate sequence required to satisfy Goal 4

### Goal 5 - Math (3 credits required)

Students who complete MATH 164, 261 or 267 are exempt from Goal 5

\_\_\_\_\_ CMSC 121 - Computer Science/3 credits

\_\_\_\_\_ MATH 114 - Consumer Math/3 credits

\_\_\_\_\_ MATH 121 - Functions and Graphs/3 credits

\_\_\_\_\_ MATH 131 - Mathematical Thinking/3 credits

\_\_\_\_\_ MATH 171 - Statistical Decision Making/3 credits

### Goal 6 - Natural Science (4 credits required)

\_\_\_\_\_ BIOL 101 - Biological Concepts and Applications/4 credits

\_\_\_\_\_ CHEM 101 - General Chemistry/4 credits

\_\_\_\_\_ EASC 210 - Physical Geology/4 credits

\_\_\_\_\_ PHYS 101 - General Physics I/4 credits

\_\_\_\_\_ PHYS 103 - Conceptual Physics/4 credits

\_\_\_\_\_ PHYS 105 - General Astronomy/4 credits

\_\_\_\_\_ PHYS 201 - University Physics I/4 credits

\_\_\_\_\_ GNED 162 - Intro Environmental Science/4 credits

\_\_\_\_\_ GNED 261 - Exploring in Our World/4 credits

### Goal 7 - Western Civilization (3 credits required)

\_\_\_\_\_ HIST 100 - Foundations of Western Civilization/3 credits

\_\_\_\_\_ HIST 110 - Modern Western Civilization/3 credits

### Goal 8 - Social Science (3 credits required)

\_\_\_\_\_ ANTH/WSTU 106 - Intro to Women's Studies/3 credits

\_\_\_\_\_ ECON 111 - Econ Issues for the 21st Century/3 credits

\_\_\_\_\_ GEOG 201 - Introduction to Geography/3 credits

\_\_\_\_\_ HIST 221 - US History Colonial Times - 1877/3 credits

\_\_\_\_\_ HIST 222 - US History 1877 - Modern Times/3 credits

\_\_\_\_\_ HONS 250 - Changing Social Landscape/3 credits (Requires at least 3.25 GPA)

\_\_\_\_\_ POSC 150 - American Government and Politics/3 credits

\_\_\_\_\_ PSYC 101 - Introduction to Psychology/3 credits

\_\_\_\_\_ SOCL 101 - Principles of Sociology/3 credits

\_\_\_\_\_ SOCL 102 - Contemporary Social Problems/3 credits

NOTE: Prerequisite for MANG 360 is PSYC 101, SOCL 101 or SOCL 102.

### Goal 9 - Diversity (3 credits required)

\_\_\_\_\_ ANTH 101 - Intro to Anthropology/3 credits

\_\_\_\_\_ GEOG 220 - Geography of South America/3 credits

\_\_\_\_\_ HIST 200 - History of China/3 credits

\_\_\_\_\_ HIST 202 History of Islamic Civilizations/3 credits

\_\_\_\_\_ HIST 210 World History/3 credits

\_\_\_\_\_ HLTH 210 - World Health Issues/3 credits

\_\_\_\_\_ MUSC 225 - Intro to World Music/3 credits

\_\_\_\_\_ POSC 245 - Gender and Politics/3 credits

\_\_\_\_\_ POSC 255 - Intro to Comparative Politics/3 credits

\_\_\_\_\_ RELI 242 - World Religions/3 credits

\_\_\_\_\_ SPAN 331 - Latin American Civilization and Culture/3 credits

### Goal 10 - Foreign Language (3 credits required at 201 level or higher)

\_\_\_\_\_ FREN 201 - Intermediate French I/3 credits

\_\_\_\_\_ GERM 201 - Intermediate German I/3 credits

\_\_\_\_\_ MOLA 201 - Intermediate Chinese I/3 credits

\_\_\_\_\_ SPAN 201 - Intermediate Spanish I/3 credits

### Goal 11 - Wellness (2 credits required)

\_\_\_\_\_ PHED 101 - Fitness Concepts/2 credits

\_\_\_\_\_ RECR 101 - Fitness Concepts/ Adaptive Act/2 credits (permission required)

### Goal 12 - Upper division humanities/ Social Science (3 credits required)

\_\_\_\_\_ ECON 319 - International Economics/3 credits

### Goal 13 - Ethics (3 credits required)

\_\_\_\_\_ MANG 474 - Business Ethics/3 credits

### Goal 14 - Writing/ Citizen Leadership (3 credits required)

\_\_\_\_\_ ENGL 400 - Active Citizenship: Writing Seminar/3 credits

### Goal 15 - Internship (1 credit required)

\_\_\_\_\_ ACCT, CIMS, ECON, FINA, MANG, or MARK 492/1 - 3 credits

## 2006-07 through 2010-11 Catalogs - BS in Business Administration with Real Estate Concentration

### A. General Education Requirements 41 credits

### B. Additional Degree Requirements 7-8 credits

\_\_\_\_\_ Natural Science/4 credits

\_\_\_\_\_ Choose one of the following:

\_\_\_\_\_ MATH 181      Finite Mathematics/3 credits

\_\_\_\_\_ MATH 261      Differential and Integral Calculus/4 credits

\_\_\_\_\_ MATH 267      Applications of Calculus/4 credits

### C. Major Requirements 42 credits (plus 7 credits counted in General Education)

#### 1) General Core - 36 credits (plus 4 credits counted in upper-level General Education)

##### a) Pre-business "pre-core" requirements (Must be complete with at least a 2.33 cumulative & major GPA to become a business adm. major)

\_\_\_\_\_ ACCT 240      Principles of Accounting I/3 credits

**Prerequisites:**

\_\_\_\_\_ ACCT 242      Principles of Accounting II/3 credits

ACCT 240

\_\_\_\_\_ CIMS170      Computer Applications/3 credits

\_\_\_\_\_ ECON 217      Principles of Economics (Micro)/3 credits

\_\_\_\_\_ ECON 218      Principles of Economics (Macro)/3 credits

ECON 217

\_\_\_\_\_ MANG 275      Business Statistics/3 credits

\_\_\_\_\_ **Application must be submitted by October 1 (Fall) or March 1 (Spring) to be eligible to register as a Bus Adm major for the next semester.**

##### b) Business Core Requirements (Pre-business majors are blocked from taking 300-400 level business courses)

\_\_\_\_\_ ACCT 296      Legal Environment/3 credits

\_\_\_\_\_ FINA 350      Principles of Finance/3 credits

CIMS 170, ACCT 242, ECON 217 & 218, & MANG 275

\_\_\_\_\_ MANG 291      Business Communication/3 credits (Fulfills speaking & writing intensive req.)

CIMS 170

\_\_\_\_\_ MANG 360      Principles of Management/3 credits

PSYC 101, SOCL 101, or SOCL 102

\_\_\_\_\_ MANG 474      Business Ethics and Diversity/3 credits

\_\_\_\_\_ MANG 497      Business Policy/3 credits (Taken last semester senior year)

At least 2.33 cum. & major GPA, & FINA 350, MARK 380, MANG 360

\_\_\_\_\_ MARK 380      Principles of Marketing/3 credits

ACCT 242 & ECON 217

60 credits, at least 2.33 cum. & major GPA, & permission of Internship Director.  
Must attend Internship Seminar.

\_\_\_\_\_ FINA 492      Internship/1 credit (Meets General Education Goal 15)

#### 2) Functional Competencies - 6 credits (plus 3 credits counted in upper-level Gen Ed)

\_\_\_\_\_ ECON 319      International Economics/3 credits (Meets Gen Ed Goal 12).

ECON 217 & ECON 218

\_\_\_\_\_ CIMS 370      Management Information Systems/3 credits

CIMS 170

\_\_\_\_\_ ECON 309      Managerial Economics/3 credits (Spring Semester only)

ECON 217 & one of MANG 275, MATH 171, or MATH 271

### D. Real Estate Concentration Requirements 21 credits

\_\_\_\_\_ FINA 453      Principles of Real Estate/4 credits (Spring Semester only)

FINA 350

\_\_\_\_\_ FINA 454      Real Estate Appraisal/4 credits (Fall Semester only)

FINA 350 & FINA 453

\_\_\_\_\_ FINA 455      Real Estate Finance & Investment/4 credits (Spring Semester only)

FINA 350

\_\_\_\_\_ FINA 456      Real Estate Law/3 credits (Fall Semester only)

FINA 350

*Select two from the following for a total of 6 credits:*

\_\_\_\_\_ ECON 308      Money and Banking/3 credits

ECON 217 & ECON 218

\_\_\_\_\_ FINA 353      Managerial Finance/3 credits (Fall Semester only)

FINA 350

\_\_\_\_\_ FINA 451      Investment Analysis and Portfolio Management/3 credits (Spring Sem only)

FINA 350

\_\_\_\_\_ FINA 452      Financial Markets and Institutions/3 credits (Fall Semester only)

FINA 350

\_\_\_\_\_ MANG 469      Entrepreneurship/3 credits

MANG 360

\_\_\_\_\_ MARK 381      Marketing Research/3 credits

MARK 380

\_\_\_\_\_ MARK 382      Professional Selling and Sales Force Management/3 credits

MARK 380

\_\_\_\_\_ MARK 480      Advertising/3 credits

MARK 380

### F. General Electives: 8-9 credits (depending on math taken for B. Additional Degree Requirements)

### G. Total Credits Required for BSBA with a concentration in Real Estate: 120

To graduate - Must be in good standing with the University, have at least a 2.33 major GPA, and pass MFT in Business.

**Submit Application for Degree one year prior to graduation (Fee paid to Cashiering & form submitted to Registrar's Office).**